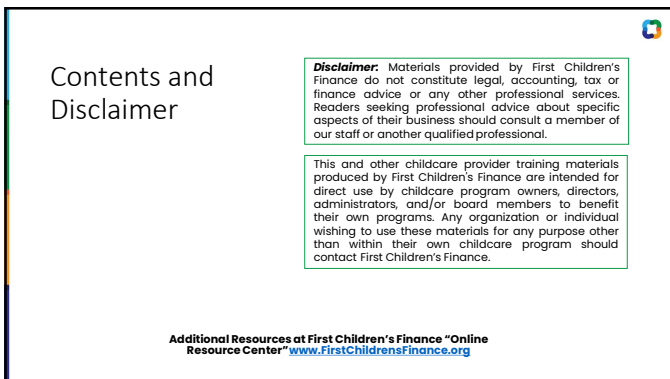




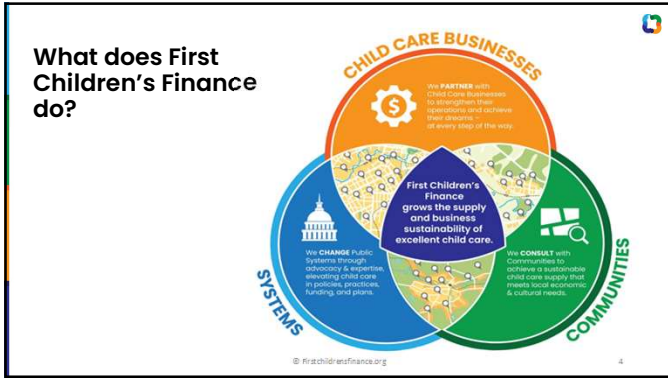
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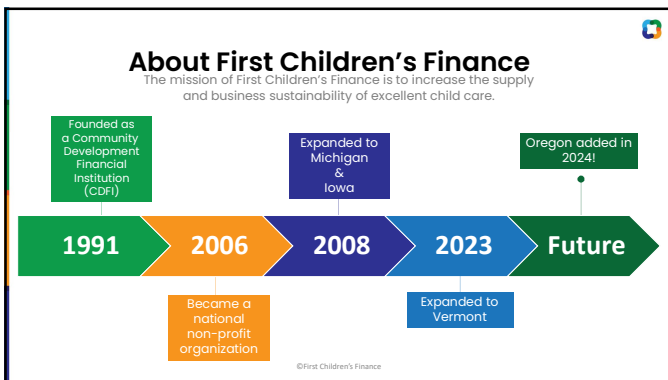
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6

Local Resources
 Right-Sized Solutions
 + Innovation
 SUSTAINABLE SUPPLY

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7

Starting the conversation



8

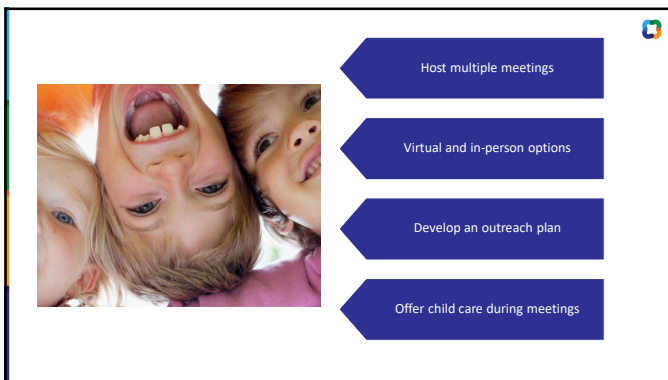
Engage Your Community

- Identify child care advocates and business leaders in the community to lead efforts
- Promote child care conversations utilizing multiple outlets
- Plan multiple opportunities for community members to share feedback and experiences
- Inform the community on the state of child care

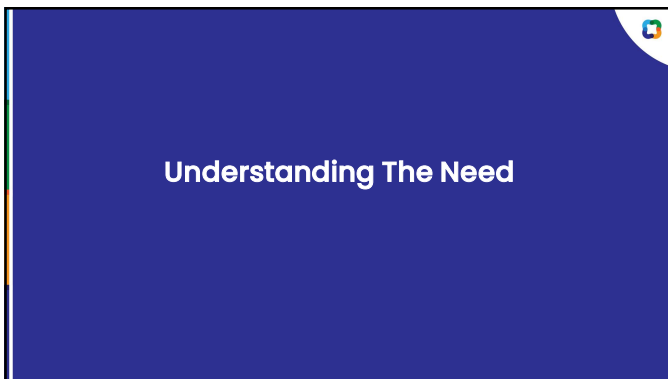
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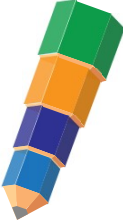
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12

Valuable Data to Explore

- Slots Available vs. Slots Needed
- Cost of Care – Market Rate vs. True Costs
- Access to Care
- Provider Resources
- Primary Industry
- Local / Regional Opportunities for providers




13

Slots Needed

- Age Groups
- Waitlists
- Number of children in community

Program Capacity

- Licensed capacity vs. operating capacity




14

Parent Choice

- Hours
- Curriculum
- Location

Employee / Employer

- New employees
- Shift availability



15

Common Challenges

Access to Subsidy	Access to care	Child Care Funding	Community Awareness
Compensation	Partnerships	Workforce	Other

16

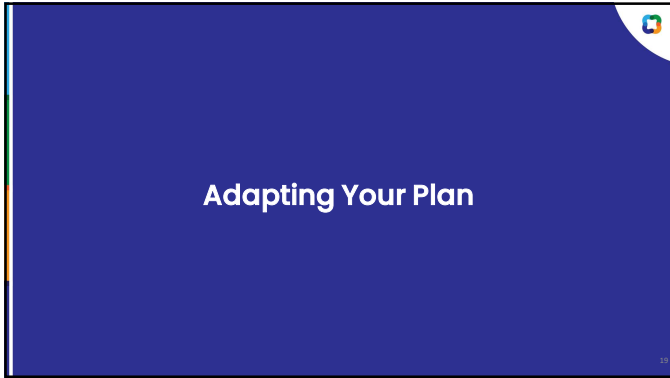
Things to Remember

1. Make sure it's a right-sized solution – don't get fixated on a particular property or building.
2. Ensure everyone is included: cultures, languages, socio-economic status.
3. Involve existing providers in your community – they are part of the solution.
4. Always run financials first before committing to a project – look for a broad base of support.

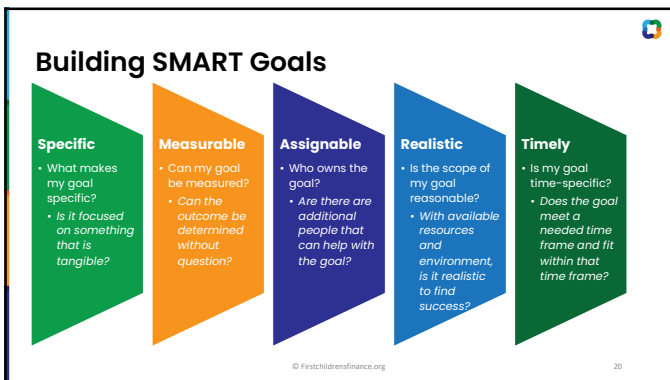
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21

Changes to Expect

- Team Members
- Space
- Funding
- Child Care Slots
- Updating Goals

22

“Progress is impossible without change, and those who cannot change their minds cannot change anything”

George Bernard Shaw


23

Tools & Resources

Questions or Individual Assistance
 Contact: KariS@FirstChildrensFinance.org

Connect on Social Media

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 **First Children's Finance Online Resources**
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24

Next Steps

- Evaluation
- Upcoming Events



MT Business Summit - Training Evaluation

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